

## SBA by the Numbers

Financial Assistance		FY 2002	FY 2003	FY 2004	FY 2005
7(a) Loans <sup>a</sup>	Value of Loans Funded (\$Million)	\$10,586	\$9,750	\$11,944	\$13,998
504 Loans <sup>b</sup>	Value of Loans Funded (\$Million)	\$2,143	\$2,845	\$3,692	\$4,942
International Trade <sup>c</sup>	Value of Loans Funded (\$Million)	\$290	\$447	\$627	\$804
Micro Loans	Value of Loans Funded (\$Million)	\$16	\$30	\$23	\$20
SBIC	Value Financings Funded (\$Million)	\$1,711	\$1,646	\$4,607	\$355 <sup>d</sup>
7(a) Loans	Number of Loans Funded	45,491	59,540	72,179	88,845
504 Loans	Number of Loans Funded	4,742	6,117	7,694	8,974
International Trade	Number of Loans Funded	770	1,522	2,136	2,638
Microloan	Number of Loans Funded	2,582	2,442	2,399	2,436
SBIC	Number Small Businesses Assisted	1,979	2,610	2,409	2,299
Technical Assistance					
Prime Contracting	Clients Counseled/Trained	N/A	N/A	33,842	50,512
SCORE	Clients Counseled/Trained	508,927	557,467	468,152	412,104
SBDC	Clients Counseled/Trained	651,306	687,535	725,799	703,139
WBC	Clients Counseled/Trained	85,748	106,612	122,712	149,862
SBTN	Registered Clients	N/A	N/A	N/A	310,787
Procurement Assistance					
Business Matchmaking	Prescheduled meetings	400	7,971	13,422	14,806
Surety Bond	Final Bonds Guaranteed <sup>e</sup>	N/A	N/A	N/A	1,680
HUBZone	Certification Actions	2,786	2,338	2,900	2,960
8(a) Program	Participants Served	7,585	8,431	8,900	9,458
Regulatory Assistance					
Advocacy	Regulatory Cost Savings (\$Million)	\$21,100	\$6,350	\$17,050	\$3,950
Ombudsman	Reduced Enforcement actions	N/A	N/A	Base Year	120,665
Disaster Assistance <sup>f</sup>					
Disaster Loans	Loans Funded in Dollars (\$Million)	\$1,263	\$780	\$668	\$1,272
Disaster Loans	Number of Loans Funded	18,584	21,170	22,264	41,651

a. This includes only 7(a) newly funded loans for each fiscal year net of cancellations. The total dollars funded are: FY 2002, \$11,067M; FY 2003, \$10,487M; FY 2004, \$12,713M; and FY 2005, \$14,287M. The difference includes reinstatements and increases to prior year loans. All 7(a) data in this table include the 7(a) STAR program.

b. Includes only 504 newly funded loans for each fiscal year net of cancellations. The total dollars funded are: FY 2003, \$2,467M; FY 2004, \$3,142M; FY 2005, \$3,966M; and FY 2005, \$5,000M. The difference includes reinstatements and increases to prior year loans.

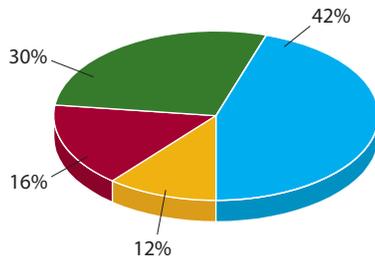
c. International Trade is a subset of both 7(a) loans and 504 loans. International Trade loans are included in the totals for 7(a) and 504.

d. The Participating Securities Program ended in FY 2004.

e. This is a new performance indicator. It measures the bonds guaranteed to final contracts.

f. The Disaster data in this table includes the World Trade Center Program.

**Strategic Goals  
Summary of FY 2005 Performance Results<sup>a</sup>**



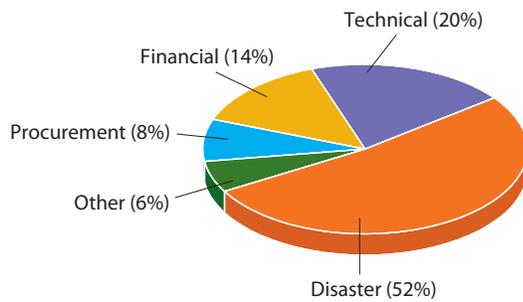
	Blue	Green	Yellow	Red
<b>SG 1</b>	11	4	2	3
<b>SG 2</b>	22	18	7	7
<b>SG 3</b>	3	4	1	4
	<b>36</b>	<b>26</b>	<b>10</b>	<b>14</b>

Blue: Exceeding goal by 10% or more.  
Green: Meeting or exceeding goal by less than 10%.

Yellow: Missing goal by less than 10%.  
Red: Missing goal by 10% or more.

**Budgetary Resources by Functional Area Strategic Goals**

**FY 2005 Budgetary Resource Components**



SBA Functional Areas	(\$ in Millions)
Disaster	\$424,748
Technical	\$169,665
Financial	\$121,001
Procurement	\$69,770
Other	\$51,963
<b>Total</b>	<b>\$837,147</b>

a. Chart does not include those indicators that were baselined in FY 2005

## HIGHLIGHTS OF FINANCIAL RESULTS

(Dollars in Thousands)

<b>AT END OF YEAR</b>	<b>FY 2005</b>	<b>FY 2004</b>	<b>% CHANGE 2004 TO 2005</b>
<b>Condensed Balance Sheet Data</b>			
Fund Balance with Treasury	\$ 7,558,096	\$ 7,072,582	6.9%
Credit Program Receivables	4,276,972	3,413,244	25.3%
All Other Assets	70,944	81,756	-13.2%
<b>Total Assets</b>	<b>11,906,012</b>	<b>10,567,582</b>	<b>12.7%</b>
Liability for Loan Guaranties	2,145,462	2,524,052	-15.0%
Debt with Treasury	7,735,907	8,603,974	-10.1%
Payable to Special Receipts Fund	950,645	556,249	70.9%
All Other Liabilities	456,349	485,582	-6.0%
<b>Total Liabilities</b>	<b>11,288,363</b>	<b>12,169,857</b>	<b>-7.2%</b>
Unexpended Appropriations	1,110,131	540,894	105.2%
Cumulative Results of Operations	(492,482)	(2,143,169)	-77.0%
<b>Total Net Position</b>	<b>617,649</b>	<b>(1,602,275)</b>	<b>-138.6%</b>
<b>Total Liabilities and Net Position</b>	<b>\$ 11,906,012</b>	<b>\$ 10,567,582</b>	<b>12.7%</b>
<b>FOR THE YEAR</b>			
<b>Statement of Net Cost by Strategic Goal</b>			
Goal 1: Improve Small Business Environment			
Cost Net of Revenue	\$ 36,748	\$ 50,624	-27.4%
Goal 2: Increase Small Business Success			
Cost Net of Revenue	237,143	1,356,999	-82.5%
Goal 3: Restore Homes and Businesses after Disasters			
Cost Net of Revenue	462,183	297,222	55.5%
Costs Not Assigned	71,735	42,692	68.0%
<b>Total Net Cost of Operations</b>	<b>\$ 807,809</b>	<b>\$ 1,747,537</b>	<b>-53.8%</b>
<b>Cost by Strategic Goals as a Percentage of Total Net Cost</b>			
Goal 1: Improve Small Business Environment	4.55%	2.90%	
Goal 2: Increase Small Business Success	29.36%	77.65%	
Goal 3: Restore Homes and Businesses after Disasters	57.21%	17.01%	
Costs Not Assigned	8.88%	2.44%	
<b>Total Net Cost of Operations</b>	<b>100.00%</b>	<b>100%</b>	
<b>Condensed Statement of Budgetary Resources</b>			
Appropriations Received – Budgetary only	\$ 3,894,521	\$ 4,430,112	-12.1%
Other Budgetary Resources, net	933,483	597,065	56.4%
<b>Total Budgetary Resources</b>	<b>\$ 4,828,004</b>	<b>\$ 5,027,177</b>	
Obligations Incurred – Budgetary only	\$ 3,853,667	\$ 4,639,787	-16.9%
Balances, Available and Unavailable	974,337	387,390	151.5%
<b>Total Status of Budgetary Resources</b>	<b>\$ 4,828,004</b>	<b>\$ 5,027,177</b>	
<b>Condensed Statement of Financing</b>			
Total Resources Used to Finance Activities	\$ 1,200,500	\$ 1,635,531	-26.6%
Resources that Do Not Finance Net Cost of Operations	(862,229)	(883,308)	-2.4%
Components of Net Cost not Requiring Resources	469,538	995,314	-52.8%
<b>Net Cost of Operations</b>	<b>\$ 807,809</b>	<b>\$ 1,747,537</b>	<b>-53.8%</b>

Additional information about financial results can be found in the Financial Analysis and Financial Reporting sections of this Performance and Accountability Report.